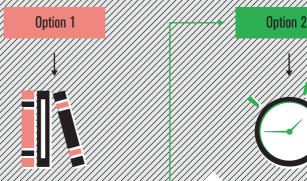
SALESPERSON TRANSITIONING TO BROKER:



Take a prep course and then the exam

take the proficiency exam prior to March 15th







Apply for broker license with IDFPR on or before April 30th



Complete 18 hours of continuing education (3 Core A, 6 Core B and 9 Elective) on or before April 30th



Complete 30-hour course and pass a final exam

★ There are no retakes on the proficiency exam, but there are retakes on the 30-hour final exam.



Apply for broker license with IDFPR on or before April 30th

* Taking the 30-hour transititon course fulfills continuing education requirements for this renewal cycle.



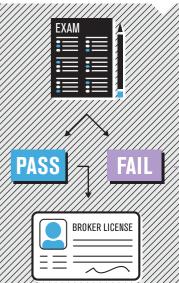
No additional continuing education required

BROKER TRANSITIONING TO MANAGING BROKER:



Take a prep course and then the exam

take the proficiency exam prior to March 15th



Apply for broker license with IDFPR on or before April 30th



Complete 18 hours of continuing education (3 Core A, 6 Core B and 9 Elective) on or before April 30th



Complete 12-hour Broker Management course on or before April 30th



Complete 45-hour course and pass a final exam

★ There are no retakes on the proficiency exam, but there are retakes on the 45-hour final exam.



Apply for managing broker license with IDFPR on or before April 30th



Complete an additional 18 hours (three Core A, 6 Core B and 9 Elective) continuing education credit on or before April 30th



No broker management course is required

★ 12-hour broker management course is waived when completing the 45-hour transition course.