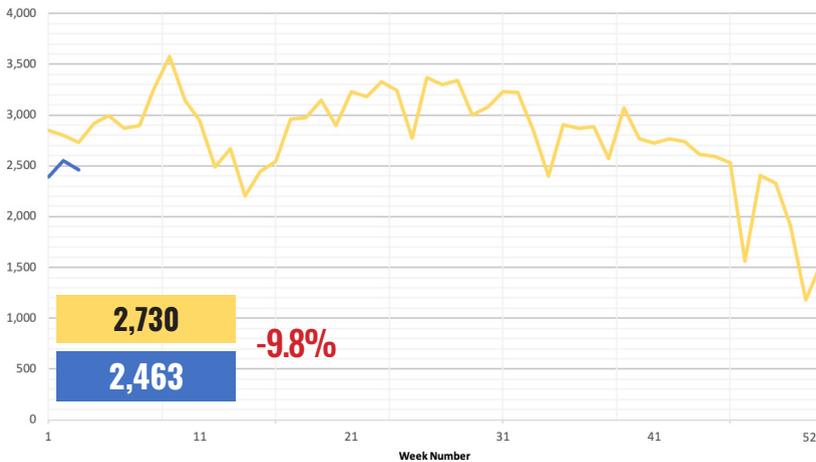




Weekly Activity Snapshot

Week 3 2021: 1/19/2021 to 1/25/2021

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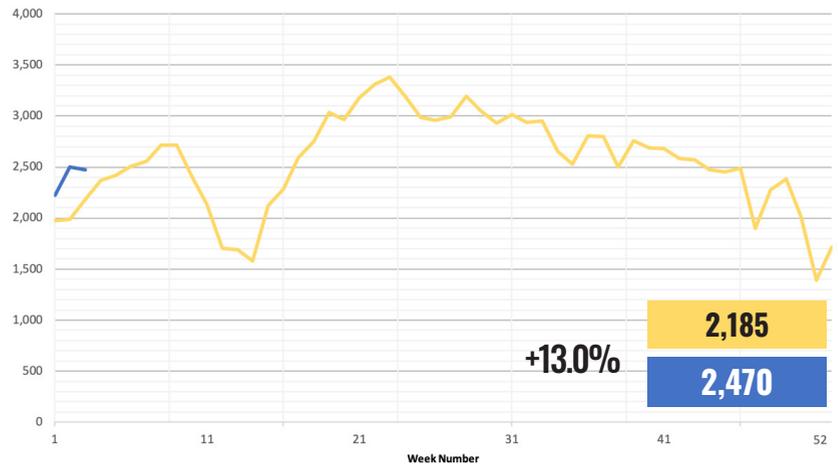
New Listings

Housing inventory is likely to remain constrained for a while longer as new listings struggle to gain traction in this early phase of the new year. For the week ending January 25, REALTORS® entered 2,463 properties into the Multiple Listing Service (MLS) compared to 2,730 during the same week last year. That represents a 9.8 percent decline.

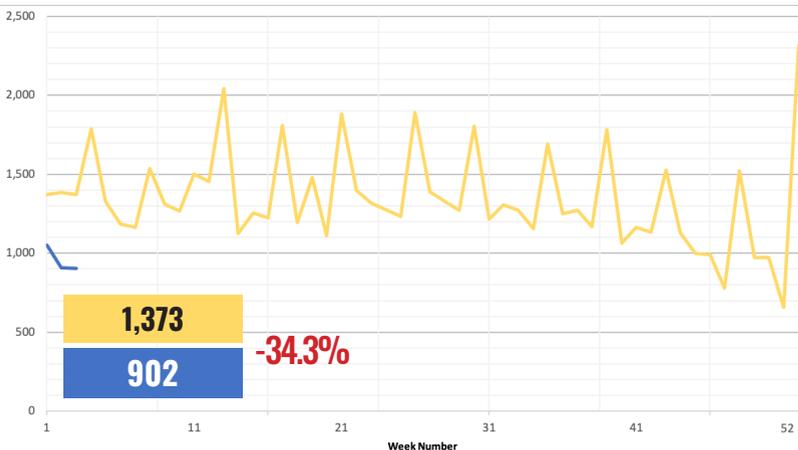
— 2020 — 2021

Pending Listings

Pending listings maintained positive momentum through Week 3 of 2021. A total of 2,470 property listings went under contract versus 2,185 a year earlier. That marks a 13.0 percent increase in the number of listings under contract for the week ending January 25.



— 2020 — 2021



Off-Market Listings

Sellers withdrew fewer property listings from the MLS during Week 3 compared to last year at the same time. Off-market listings remained 34.3 percent lower than the same week in 2020. A total of 902 homes went from active to off-market compared to 1,373 last year.

— 2020 — 2021



Weekly Activity Snapshot

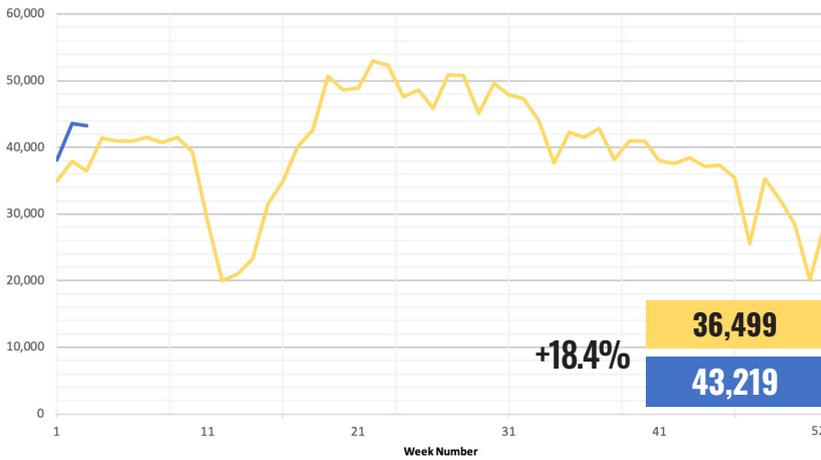
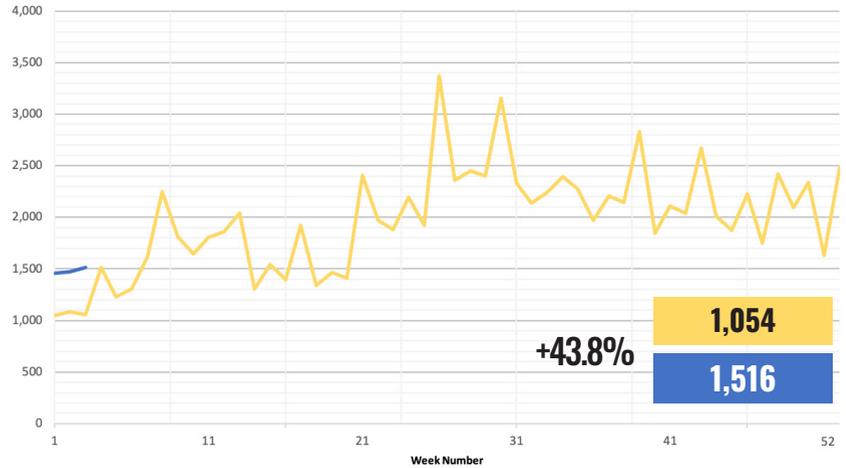
Week 3 2021: 1/19/2021 to 1/25/2021

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Closings

Even with the constrained supply of housing, buyers continue to take advantage of historically low interest rates and snap up whatever homes are on the market. Closings have now achieved a 27th consecutive positive week. Closed sales of homes totaled 1,516 in Week 3 versus 1,054 for the same week last year. That translates to a 43.8 percent increase.

— 2020 — 2021

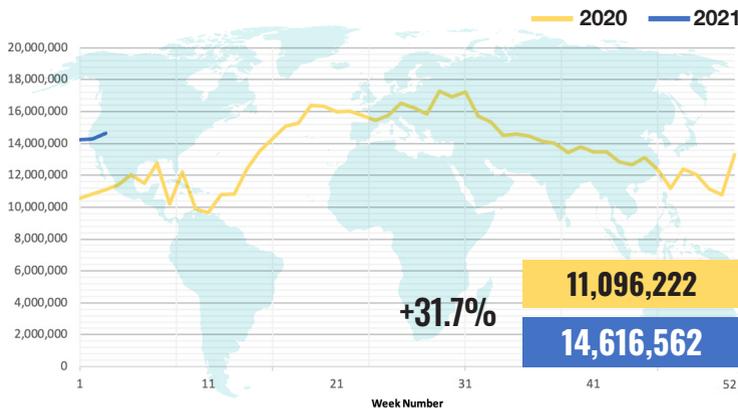


Showings

During Week 3, the number of appointments for property showings rose 18.4 percent versus the same week last year. A total of 43,219 property showings were recorded for the week ending January 25. That compares to 36,499 a year earlier.

— 2020 — 2021

HAR.com Listing Views



Open Houses

